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# Navigating Complexities, Delivering Clarity



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# Who we are

Okumu Kubai & Company Advocates (OKC Advocates) is a full-service law firm based in Nairobi. Since its establishment, the Firm has grown in both human and structural capacity. With a dynamic team of advocates and support staff, the Firm continues to provide high-quality legal services to diverse clients including corporates.

Our firm prides itself on offering unparalleled legal services through our structured departmental practices. Our key areas of expertise include dispute resolution, real estate and banking, commercial and corporate law, legal advisory and consultancy, and Tax Advisory.

Our vision is to be the leading law firm, providing innovative global legal services. We strive to provide solution-oriented legal services that add value to our clients and their businesses. Our professional and diligent approach ensures that we remain primarily and ultimately responsible to our clients in fulfilling our obligations.

"We aim to provide clients with excellent professional services and practical legal solutions. We endeavor to exceed our clients' expectations through our client-centric approach and dedication.

"Our vision is to be the leading law firm, providing innovative global legal services."

# Our Approach

We believe in a client-centric approach, placing our client's needs and objectives at the forefront of everything we do. Our commitment to understanding these needs drives us to provide personalized and practical legal solutions that are tailored specifically to each client. We recognize that every client is unique, and our goal is to offer legal services that are not only effective but also meaningful to our clients.

We strive to build lasting relationships grounded in trust, integrity, and professionalism, ensuring our clients feel supported and confident in our abilities. This dedication to client satisfaction is reflected in our meticulous attention to detail, proactive problem-solving approach, and unwavering commitment to ethical standards.

Whether handling a complex litigation case, advising on a property transaction, or providing strategic legal consultancy, our focus remains on delivering exceptional service that exceeds our client's expectations and helps them achieve their goals.

We pride ourselves in the following values and principles:

- *Integrity* means we uphold the highest ethical standards in all our dealings, ensuring honesty and transparency in our interactions.
- *Professionalism* is at the core of our service delivery; we approach every case with competence, diligence, and respect, maintaining the highest standards of legal practice.
- *Client Focus* drives us to prioritize our clients' interests, working tirelessly to meet their legal needs and achieve the best possible outcomes for them. Our commitment to these values ensures that our clients receive the highest quality legal representation and advice.

# Why choose us?



#### \chi Quality Partnerships

Leveraging on our quality partnerships, we offer comprehensive legal services with a truly international perspective. Our network includes collaborations with esteemed law firms and legal professionals worldwide, enabling us to effectively address cross-border legal issues.



#### Legal Expertise

Our team comprises of seasoned legal professionals with extensive experience in various legal fields. Each member brings a wealth of knowledge and expertise, enabling us to handle a broad spectrum of legal issues with proficiency.



#### Commitment

We are unwavering in our dedication to achieving the best outcomes for our clients. We understand that every legal issue we handle is of paramount importance to those we represent. This drives us to work diligently, utilizing all available resources and our in-depth legal knowledge to pursue favorable resolutions.

# Areas of Practice

# Dispute Resolution

The Department is organized into Litigation and other forms of alternative dispute resolution including mediation and arbitration. The main matters handled within the department include Constitutional matters, Public Interest Litigation, Commercial disputes, Civil Litigation, Intellectual Property Litigation, Land and Environment matters, Labour cases, Procurement Review cases, Insurance. In addition, we handle Appellate litigation, both in the Court of Appeal and Supreme Court.

Our Dispute Resolution team is dedicated to providing effective and efficient solutions to complex legal conflicts. We understand that disputes can disrupt personal lives and business operations, and our goal is to resolve these matters swiftly and favorably.

Our experienced litigators are adept at handling a wide range of disputes, including contractual disagreements, shareholder conflicts, employment disputes, and more. We strive to achieve the best possible outcomes for our clients through meticulous preparation and strategic advocacy.

## Real Estate and Banking

We facilitate the acquisition, sale, and leasing of residential, commercial, and industrial properties, ensuring smooth transactions by addressing all legal aspects to protect our clients' interests and ensure successful deals. Our conveyancing services manage the legal transfer of property ownership efficiently and accurately, handling all necessary documentation, conducting due diligence, and resolving any issues that arise during the process. Additionally, we offer expert advice on land acquisition, zoning regulations, and development projects, helping clients navigate regulatory requirements and structure projects for maximum value and compliance. For landlords and tenants, we represent both parties in lease negotiations, disputes, and litigation, including drafting and reviewing lease agreements and resolving conflicts to ensure legal obligations are met.

In the banking sector, we guide financial institutions and businesses through complex regulatory environments, ensuring adherence to local and international banking laws. We assist in drafting, negotiating, and reviewing loan agreements and financing arrangements, ensuring clear and legally sound terms that protect our clients' interests. Our team supports banks and financial institutions in recovering outstanding debts, providing legal strategies and representation to address non-performing loans and ensure effective collections.

## Commercial and Corporate Law

Our Commercial and Corporate Law practice supports businesses through every phase of their development. Our experienced attorneys provide strategic legal counsel to navigate the complexities of the business environment, ensuring clients achieve their objectives while adhering to legal requirements.

We assist with the establishment of new businesses, guiding clients through the incorporation process and advising on effective corporate structures. This includes drafting and filing incorporation documents, selecting appropriate legal forms, and ensuring compliance with local regulations. Our firm also provides expert guidance on mergers, acquisitions, joint ventures, and strategic alliances, handling all aspects from due diligence and negotiation to structuring and closing deals. We offer advice on best practices for corporate governance, helping companies establish robust governance frameworks and comply with regulatory requirements. Our services include drafting governance policies, advising on board responsibilities, and ensuring adherence to corporate laws and regulations.

# Legal Advisory and Consultancy

Our Legal Advisory and Consultancy services offer expert legal guidance tailored to the specific needs of businesses and individuals. Whether navigating regulatory landscapes or seeking personal legal advice, our dedicated team provides comprehensive support to address unique challenges.

We advise businesses on adhering to local and international laws and regulations, ensuring operations remain compliant and mitigating the risk of penalties while enhancing operational efficiency. Our risk management services help identify and manage legal risks to safeguard interests, involving proactive assessment, strategy development, and implementation of protective measures.

Our corporate advisory team offers strategic advice on corporate governance, restructuring, and regulatory compliance, ensuring businesses are well-positioned for success and aligned with industry standards and legal requirements. Additionally, we provide tailored personal legal advice on estate planning, family law, and other individual concerns, offering practical solutions for managing personal legal issues effectively.

## Tax Advisory

Our Tax Law Practice is dedicated to supporting businesses through every stage of their growth and development. Our team of seasoned tax advocates offers strategic legal counsel to navigate the complexities of the tax landscape, ensuring clients achieve their financial goals while remaining compliant with all tax regulations.

We assist businesses in developing effective tax strategies that align with their financial objectives, advising on tax-efficient structures, optimizing tax positions, and identifying opportunities for tax savings while ensuring compliance with relevant tax laws. Our firm provides comprehensive support for tax compliance, helping clients meet their tax obligations accurately and on time. We assist with the preparation and filing of tax returns, VAT compliance, and other reporting requirements, minimizing the risk of penalties and audits.



# Our Team



#### Michael Edwin Okumu - Senior Partner

Michael is a Senior Partner and heads the Real Estate, Banking, and Commercial Department. Michael was admitted to the Bar as an advocate of the High Court of Kenya in 2017.

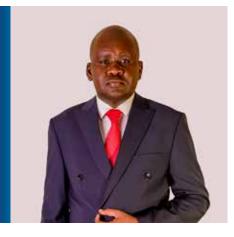
He is well regarded for his legal expertise in banking and finance transactions involving preparation and registration of securities and transfers on behalf of financial institutions. He has advised various clients in the real estate sector on the sale, purchase and subdivision of properties including structuring mixed-use developments, multiple dwelling units, joint ventures, Change of User, surrender, easements and wayleaves.



#### Cyril Kubai - Managing Partner

Cyril Kubai is currently the Managing Partner. He heads the firm's Dispute Resolution Department. Cyril was called to the Bar in the year 2017. He is a trained Legal Auditor, having received training in Legal & Governance Compliance Audit from the Kenya School of Law.

He has a keen interest in Commercial disputes; Employment law; Family Law; Land & Environment Law; Constitutional Law & Devolution. As an avid trial lawyer Cyril has advised and represented clients on both contentions and non-contentious commercial engagements in addition to conducting legal audits on Governance and compliance as well as Data protection.



#### Barack Awuoche - Partner

Barack is a Partner in the Firm in charge of Strategy and Business Development. His journey in the legal realm has been marked by comprehensive training and extensive practice in various domains of law and related areas. He has acquired a wealth of business experience, having served as a director in various companies.

He has rich experience in providing strategic and practical advice to clients in complex property transactions, real estate and project structuring, joint ventures, corporate reorganizations, conveyancing, land use and planning, family and estate planning, due diligence, licensing, general litigation, building contracts and alternative dispute resolution.



#### Lydia Soi - Advocate

Lydia is an associate in the firm. She joined the Firm in May 2022 as a Trainee Advocate and was retained as an Advocate at the Firm upon her admission to the Bar. She specializes in Employment law; Insurance Law; Land & Environment law; Family law; Legislative drafting; Commercial law and Real estate & conveyancing. Lydia has represented clients successfully in Courts and other Tribunals. She has also undertaken consultancy assignments on behalf of clients in Legal Audit and Governance and Data Protection laws.



#### Evelyne Ayuma - Legal Secretary

Evelyne is the Legal Secretary at the Firm. She values providing excellent customer service and support the other team members for office operations.

She has acquired vast experience in ensuring good customer reception time management, good interpersonal communication with clients and staff, computer skills and document management.



#### Mercy Mumbe - Advocate Trainee

Mercy Mumbe is an Advocate Trainee at the Firm. She joined the Firm in January 2024 to undertake her pupillage training following the completion of coursework for her post-graduate diploma in law at the Kenya School of Law.

Since joining the Firm, Mercy has gained experience and expertise in the areas of Dispute Resolution; Commercial Law; Conveyancing Law and Practice. She has also been involved in assignments on Legal Audits and Data Protection. She is keen and attentive to details with unrivalled research skills.



#### Stacey Lumumba - Advocate Trainee

Stacey Lumumba is currently an Advocate Trainee at the Firm. She joined Firm as an intern in August 2021 and transitioned to pupillage, in January 2024 upon successful completion of course work for her post-graduate diploma in law at the Kenya School of Law.

She is involved in various practice areas including Dispute Resolution, Corporate & Commercial Law, Real Estate, and Data Protection.

She has a passion for Human Rights Advocacy and her perspectives fit well with the Firm's values and mission.



#### Samwel Chumba - Legal Intern

Samwel Chumba is an intern at the firm. He joined the firm in May 2023 while on holiday in his undergraduate Bachelor of Laws program. He is a dedicated and detail-oriented individual with a strong commitment to supporting the team in delivering high-quality legal services.

Since joining the firm, Samwel has received training in areas of Conveyancing and Real Estate transactions, Dispute Resolution and Commercial law practice and as a result he has honed his research and drafting skills.



#### Eugene Khaika - Legal Intern

Eugene is a legal intern at the Firm. He joined the Firm in January 2022. Since joining the Firm, he has been trained in various practice areas including Dispute Resolution, Commercial Law, and Conveyancing Law. He is solution oriented and a team player.

# Our Clients













































